

CEO'S LETTER: YEAR OF THE ELEPHANT

May 4, 2019, was a historic date for the Milwaukee County Zoo and the Zoological Society of Milwaukee. After years of planning, fundraising and construction, the brand-new elephant habitat opened along with two exhibits for African hoofstock. This was the first phase of Adventure Africa, a project unlike any other at the Zoo. Adventure Africa eventually will include new exhibits for hippos and rhinos and will encompass 25% of the developed footprint of the Zoo when completed.

In 2018, we at the Zoological Society publicly announced our Window to the Wild Capital Campaign, aiming to raise \$25 million for Adventure Africa as a 50-50 funding partner with Milwaukee County. As I watched thousands of

Photo by Joel Miller

visitors celebrate the new elephant habitat at the grand opening, I was so proud of our Zoological Society team and all of our donors and supporters who played a part in it. It was such a treat to watch Ruth and Brittany enjoy their huge new indoor and outdoor spaces throughout the rest of the year. We are thrilled that a new elephant, Belle, joined the herd in November 2019.

The Zoo broke ground on the new hippo habitat in summer 2019. This exhibit includes a much larger pool for the hippos with underwater viewing and a large beach area. A sophisticated filtration system will allow the Zoo to save millions of gallons of water per year. The exhibit is expected to open in 2020. Also in 2020, the Zoo will begin design work on a new rhino exhibit.



As of Sept. 30, 2019, we have raised \$19,178,470 toward our \$25 million goal. We are excited and grateful for the community's generosity so far, but we still have more to do. Visit hippos.win2wild.com to learn more about phase two of the project and donate. We thank all of our friends, supporters, donors, volunteers and staff for being part of this special time for the Zoological Society and Zoo.

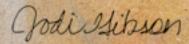


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2019 ANNUAL REPORT

EDITOR: STACY VOGEL DAVIS

GRAPHIC DESIGNER: JESSIE KINSEY





BY THE NUMBERS

CONSERVATION

THIS WAS A YEAR OF TRANSITION for the Zoological Society Conservation Department. After 35 years with the Zoological Society, Dr. Gay Reinartz retired as conservation director in spring. As the founder of the Bonobo & Congo Biodiversity Initiative (BCBI), Reinartz has made invaluable contributions to bonobo conservation. She helped the Milwaukee County Zoo become the fourth zoo in the nation to house bonobos and established the Association of Zoos & Aquariums Bonobo Species Survival Plan.®

For more than 20 years, BCBI supported activities to study and protect bonobos in the Democratic Republic of Congo. BCBI was founded in 1997 after Reinartz and international experts created the first bonobo conservation action plan, which identified the Salonga National Park as a possible bonobo stronghold. Since then, Reinartz has helped prove that theory correct by leading a team that surveyed thousands of miles of dense rainforest. Along the way, BCBI also helped other Congolese animals, particularly the forest elephant, and brought new opportunities to people living around the Salonga National Park.

Conservation initiatives have evolved tremendously since BCBI began. To ensure the long-term future of this important work following Dr. Reinartz's retirement, the Zoological Society decided this year to close the initiative and transfer its work to an experienced partner with more resources. We are pleased to report that the World Wildlife Fund, already a BCBI partner, is continuing the mission of BCBI. The Zoological Society Conservation Department is now identifying new opportunities for conservation work. Stay tuned to our publications, Alive and Wild Things, for more updates.



Reinartz and her team surveyed thousands of square miles of dense rainforest looking for evidence of bonobos, forest elephants and other wildlife.









WON prestigious International Conservation Awards from the Association of Zoos & Aquariums in 2011 and 2017 along with a 2011 AZA grant to support ongoing efforts in the Salonga. Dr. Gay Reinartz was named a Woman of Influence by the Milwaukee Business Journal in 2018 for her work with BCBI.

CONSERVATION THROUGH THE MILWAUKEE COUNTY ZOO

The Zoological Society supports conservation work by Milwaukee County Zoo staff at the Zoo and around the world, and it donates to several conservation groups on behalf of the Zoo.



Joan Maurer, seen here performing a health check on a young Grand Cayman blue iguana, also studies iguana fecal samples to learn about parasites that could threaten them. Photo submitted by Joan Maurer

IGUANA CONSERVATION:

Zoo staff members Dawn Fleuchaus, Stacy Whitaker and Joan Maurer travel to the Caribbean to study, monitor and care for the critically endangered Jamaican iguana and endangered Grand Cayman blue iguana. Funding also supported Maurer's research on parasites found in Grand Cayman blue iguana fecal samples.

HUMBOLDT PENGUIN CONSERVATION:

Support was provided for the 2019 guano harvest at the Punta San Juan Reserve in Peru. Funds support volunteers who monitor wildlife populations, document impacts of the harvest and educate workers who collect guano from the site. In fall, Alex Waier, Zoo curator of birds and the family farm, traveled to Peru to participate in a population and habitat viability assessment for the Humboldt penguin. These meetings brought together researchers, government officials, non-governmental organizations and other stakeholders to discuss population data, threats and action steps to protect the penguins.



ORANGUTAN CONSERVATION:

Trish Khan, curator of primates and small mammals, traveled to Indonesia to tour orangutan sanctuaries. She saw the fruits of fundraisers she holds each year at the Zoo for orangutan conservation and learned about potential opportunities for U.S. zoos to help sanctuaries caring for displaced and orphaned orangutans.



Curator Trish Khan saw several orangutan sanctuaries on her trip to Indonesia. Photos submitted by Trish Khan

CONSERVATION THROUGH THE MILWAUKEE COUNTY ZOO

The Zoological Society also supports conservation work by Milwaukee County Zoo staff at the Zoo and around the world, and it donates to several conservation groups on behalf of the Zoo.



Belize Zoo keeper Emmanuel Peck weighs a red panda cub during his two-week visit to the Milwaukee County Zoo as part of the "Pat Gives Back" initiative. Photo by Joel Miller

PAT GIVES BACK:

Zoo staff created this program to honor Pat, a jaguar from The Belize Zoo who lived at the Milwaukee County Zoo from 2008 to 2017. Zoo employees visit The Belize Zoo Zoo and Tropical Education Center each year to offer training in animal care, safety, enrichment, nutrition and other topics. This year, a Zoo veterinary technician and veterinary resident went to Belize to help collar wild Baird's tapirs as part of a field research project and, for the first time, a Belize Zoo keeper visited Milwaukee to shadow Milwaukee zookeepers.

MIGRATORY BIRDS:

Since 2001, 185 species of birds, including 49 species of concern in Wisconsin, have been documented on Zoo grounds. Funds from the Society and the Zoo were again used to purchase products to prevent bird strikes at several buildings. Staff and volunteers continued banding birds during migration season and monitoring wild bird feeding stations and nest boxes. In 2019, nest boxes at the Zoo fledged Wisconsin native house wrens and black-capped chickadees.

FRESHWATER TURTLE RESEARCH:

Keeper Collette Konkel traveled to Florida to participate in spring sampling with the Turtle Survival Alliance's North American Freshwater Turtle Research Group. This annual capture-and-release study documents turtles present in lakes and rivers; 2019 results recorded changes in species assemblages when compared to previous years.



EDUCATION

THE ZOOLOGICAL SOCIETY'S CONSERVATION EDUCATION DEPARTMENT REACHES UP TO 250,000 CHILDREN AND ADULTS A YEAR THROUGH ZOO CLASSES AND CAMPS, KOHL'S WILD THEATER, SCHOOL PROGRAMS, COMMUNITY PARTNERSHIPS AND OTHER INITIATIVES. HERE ARE SOME OF THE DEPARTMENT HIGHLIGHTS FROM 2019:

EDUCATION STAFF HOSTED and moderated a panel on empathy, relevance and community engagement at the Association of Zoos & Aquariums annual conference. The panel included reflections from the Zoological Society's Animal Connections Continuum, a three-year program to engage young students in experiences about animals and people's empathy toward animals. The program completed a three-year pilot in spring 2019 and will continue in 2020.

THROUGH THE BERNARD J. PECK MEMORIAL SCHOLARSHIP FUND.

23 children attended Zoo Camp for free. Another 331 students from six community centers attended camp for free through a grant from Wells Fargo.

KOHL'S WILD THEATER INTRODUCED a new traveling show called "Finding Harmony" about caring for plants and animals in your backyard and a summer mainstage show called "An Elephant Never Forgets" about poaching. Its community show "How Does Your Garden Grow?" introduced in summer 2019 has been the most performed traveling show in KWT history, with 137 shows booked.



"Finding Harmony" teaches audiences the importance of caring for nature in our own backyards. Photo by Traveling Lemur Productions

A NEW VISION



The vision emphasizes the department's desire to actively include people of all income levels, races and abilities and an increased focus on conservation in programming and operations. In 2019, the department stopped giving out plastic shopping bags for families to take projects home and started reusing student nametags. It is working on plans to serve new audiences and increase conservation focus in FY2020 and beyond.



Photo by Bob Wickland

ZOO SUPPORT

THE ZOOLOGICAL SOCIETY SUPPORTS THE MILWAUKEE COUNTY ZOO THROUGH CASH AND IN-KIND SERVICES. HALF OF ALL REVENUE RAISED BY THE ZOO PASS MEMBERSHIP PROGRAM GOES TO THE ZOO IN UNRESTRICTED FUNDS TO SUPPORT THE DAY-TO-DAY OPERATIONS OF THE ZOO. THE SOCIETY PROVIDES ADDITIONAL FUNDS THROUGH ITS PROCUREMENT OF SPONSORSHIPS FOR ZOO ATTRACTIONS AND EVENTS. THE SOCIETY ALSO PROVIDES GRAPHIC DESIGN, INFORMATION TECHNOLOGY AND DIRECT PROJECT SUPPORT AND OPERATES ZOO PRIDE, A VOLUNTEER PROGRAM THAT SERVES THE SOCIETY AND ZOO. HERE ARE SOME OF THE WAYS WE SUPPORTED THE ZOO IN 2019:

Our Zoo Pass Program continues to serve nearly 50,000 member households and experience strong member retention and loyalty. The membership program allowed us to give more than \$3.3 million in direct cash support to the Zoo.

WE SURPASSED OUR GOAL for our 2019 annual appeal, raising \$250,000 to help build a new hippo habitat, including \$50,000 from a matching grant from MillerCoors.

ZOO PRIDE CONTRIBUTED nearly 57,000 hours of service to the Zoo and Society with 419 volunteers.

THE CREATIVE DEPARTMENT COMPLETED more than 600 projects, including all of the graphics for the new Adventure Africa exhibits.



Zoo Pride volunteers help with events, offer animal information at exhibits, assist in education classes and much more. Photo by Paul Ruffolo



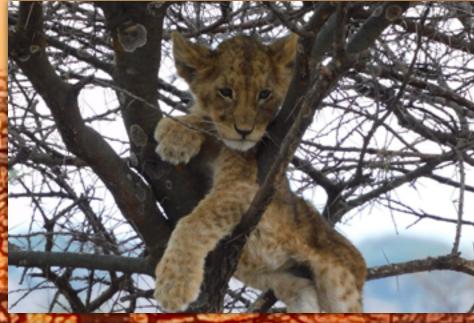
The Creative Department completed more than 600 projects, including 60 graphics for the new elephant habitat. Photo by Paul Ruffolo





ZOOLOGICAL SOCIETY PRESIDENT AND CEO JODI GIBSON AND ZOO DIRECTOR CHUCK WIKENHAUSER LED a safari to Tanzania, where participants saw an amazing array of wildlife, including elephants, giraffes, lions, zebras and more.









AWARDS







THE ZOOLOGICAL SOCIETY WAS A FINALIST FOR LARGE NONPROFIT OF THE YEAR FROM THE BIZTIMES NONPROFIT EXCELLENCE AWARDS.

JOHN HEINDEL, VICE PRESIDENT
OF FINANCE AND ADMINISTRATION,
RECEIVED THE WISCONSIN INSTITUTE
OF CERTIFIED PUBLIC ACCOUNTANTS
BUSINESS & MANAGEMENT AWARD.

PENNY GUTEKUNST, VICE PRESIDENT
OF DEVELOPMENT, RECEIVED THE
SCOTT M. CUTLIP PROFESSIONAL
FUNDRAISER AWARD FROM THE
ASSOCIATION OF FUNDRAISING
PROFESSIONALS SOUTHEASTERN
WISCONSIN CHAPTER.



VOLUNTEER OF THE YEAR: JUDY KEHOSS

Judy has been a part of Zoo Pride for 23 years and has dedicated more than 4,700 hours of service. She is currently chair of the Senior Celebration and Development committees. Her infectious smile spreads to Zoo guests, and her flexibility and dedication make her an asset in every area where she volunteers.



PANTHERA LEO AWARD - EDUCATION SUPPORTER OF THE YEAR: KOHL'S

Kohl's has funded the Zoological Society's Kohl's Wild Theater program since its inception in 2010. The program has become the largest zoo-based theater program in the country, offering professional, conservation-themed theater using drama, songs and puppetry to children and families at the Zoo and around the community free of charge.



EMU EGG: MIKE CARTER

This award is presented annually to an individual who demonstrates exceptional commitment to the Zoological Society. Mike Carter served on the Zoological Society Board of Directors for 11 years, taking on several leadership roles in that time, and is now an honorary member. As executive vice president, chief financial officer and chief risk officer of Northwestern Mutual, he helped secure a \$1 million gift to the capital campaign. He also served as co-chair of Zoo Ball in 2019.



PRESIDENT'S AWARD: LADISH CO. FOUNDATION

This award is given at the discretion of the Zoological Society president and CEO to recognize a donor for his or her extraordinary contribution to the Society's mission.

The Ladish Co. Foundation has been a partner with the Zoological Society and Milwaukee County Zoo for more than 70 years. For more than two decades, the foundation has awarded grants to help fund the Society's inspiring and interactive learning opportunities through our education programs. Most recently, the foundation made a \$2 million lead gift for Adventure Africa. Thousands of families and children throughout southeastern Wisconsin have benefited from the foundation's generous support.



LOXODONTA AFRICANA AWARD -CORPORATION OR FOUNDATION PARTNER OF THE YEAR: BRIGGS & STRATTON CORPORATION

Since 2013, Briggs & Stratton Corporation has shown the Society and Milwaukee County Zoo extraordinary loyalty through its sponsorship of Briggs & Stratton Big Backyard at Zoo Terrace, generous in-kind gifts of power equipment supporting the work of the Zoo's grounds maintenance team and support of the Zoological Society's fundraising special events. We also would like to acknowledge the Briggs & Stratton Corporation Foundation's 24 years of support of the Society's conservation, education and Zoo-support mission.



CAPITAL CAMPAIGN



Zoo Director Chuck Wikenhauser cuts the ribbon on the new elephant habitat with his grandson, Kendrik Kahler. Surrounding them are Erin Dowgwillo, elephant care coordinator; Jodi Gibson, Zoological Society president and CEO; and Tim Wild, large mammal curator. Photo by Joel Miller

THIS WAS THE MOMENT WE HAD ALL BEEN WAITING FOR! The new elephant habitat, the first completed section of Adventure Africa, opened to the public on May 4, 2019. The Zoological Society raised half of the \$16.6 million cost as a 50-50 funding partner with Milwaukee County through our Window to the Wild Capital Campaign. The completed area also includes the Holz Family Impala Plains with impala, grey-crowned cranes, zebras and ostriches and the African Forest exhibit with the yellow-backed duiker, bongos and quinea fowl.



The elephant habitat was the highlight of Zoo Ball 2019. Photo by Stacy Kaat



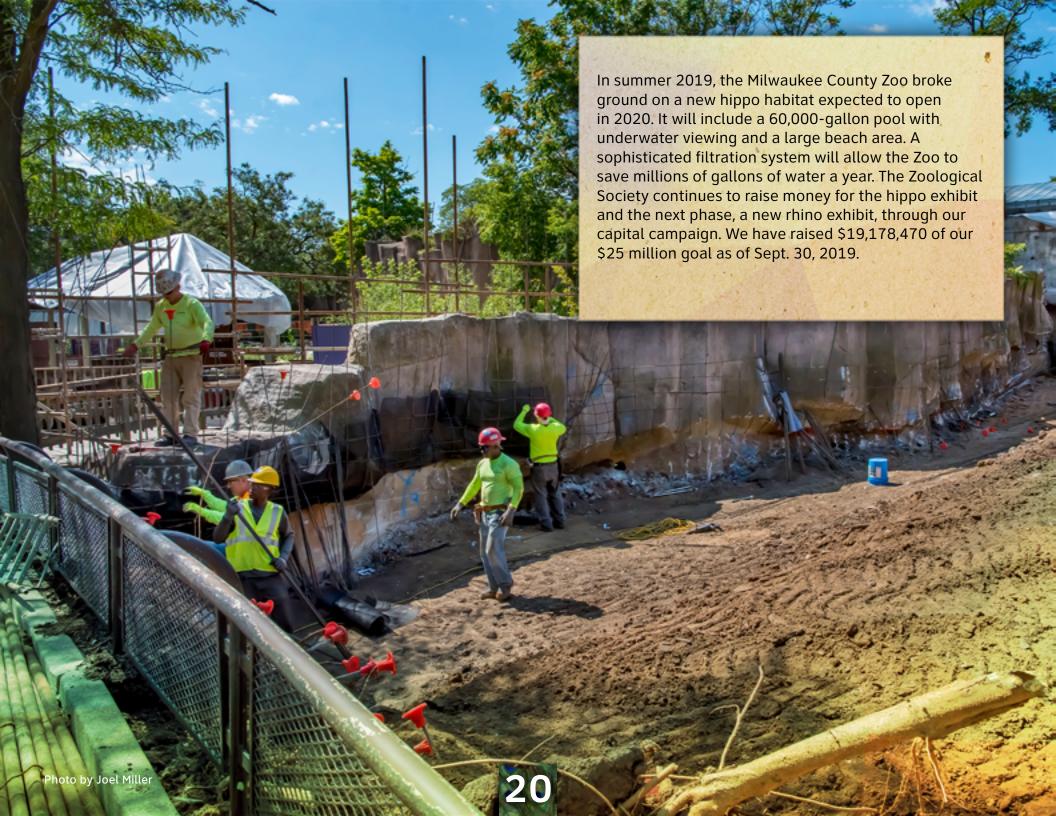
Ruth takes a dip in the watering hole, sponsored by Ladish Co. Foundation, at the new exhibit. Photo by Paul Ruffolo



The new exhibit proved hugely popular all summer long. Photo by Paul Ruffolo



The 20,000-square-foot Elephant Care Center allows year-round viewing of the elephants. Photo by Paul Ruffolo



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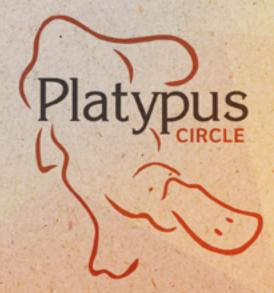
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GO RITEWAY Transportation * Gordie Boucher Nissan of Greenfield **Graymont Western Lime** Michael & Kelly Grebe Greco Homes, LLC Grumman/Butkus Associates Grunau Company ◆ **GSF Mortgage Corporation** Halfwassen & Associates, LLC HGA Peter Hammond * Ron & Diana Hankes Leanne Harmann ★ Hartland Public Library * Dennis D. & Patricia L. Harton **Hatco Corporation** Healics, Inc. Helgesen Industries, Inc. Henry R. Marohl, Inc. The Herb & Fern Elliott Family Foundation Russell & Irene Heumann ◆ Tanya M. Hines * Holz Motors, Inc. ◆ The Home Depot - Delafield The Home Depot - Grafton The Home Depot - Milwaukee The Home Depot - Waukesha * The Home Depot - Wauwatosa Horicon Public Library House of Love Youth Homes * **Hunzinger Construction Company** Hupy and Abraham, S.C. Kathy Hust Enterprises LLC * **Hustisford Community Library** Independence First Emory & Barbara Ireland ISC International, Ltd. Jagemann Plating Company Mary F. Johnson * Juneau Public Library * Trish & Drew Kagerbauer ◆

Kalmbach Media Company ◆

KAPCO, Inc. Karl Junginger Memorial Library John Kellerman ₩ Peggy Kelsey & Michael Teich **Key Technical Solutions** Maria E. Gonzalez Knavel Robert Koch KPMG ₩ Krause Family Foundation ◆ Caroline Krider Diana & Gene Kuemmerlein La Causa, Inc. Laacke & Joys Eugene & Gwen Lavin ◆ M. E. Dey & Co. Inc. MacHealer Consulting ★ Macromatic Controls Nick & Jamie Mallinger Mantz Automation, Inc. Tony & Kate Marino Dr. Leighton Mark * Jane & Ouinn Martin ◆ Materion ◆ Mayville Public Library * Bill & Marge McDonough Jay & Lisa McKenna Mead Public Library Megal Development Corporation ◆ Mercer Human Resource Consulting ◆ Meta House, Inc. Metalcraft of Mayville * Metals USA, Inc. Theresa Meyer Michael Best & Friedrich LLP Midwest Auto Clubs, LLC MMAC - Metropolitan Milwaukee Association of Commerce ★ Molina Healthcare of Wisconsin Mukwonago Community Library Musante Family National Business Furniture • National Investment Services, Inc.

Nevs Ink, Inc.

The New Berlin Public Library Novozymes BioAq Inc. Laurie Ocepek * Friends of the Oconomowoc Public Library * Brian & Lea O'Day Old Republic Surety Company Orthopaedic Associates of Wisconsin, S.C. * Oscar Grady Public Library Our Place Day Services, LLC - Donna Fllenbecker PAK Technologies ◆ Park Bank Foundation Jodi Peck & Les Weil ◆ The Perlick Corporation ◆ PFlow Industries, Inc. Pick 'n Save / Metro Market Poly First Packaging-A Division of ProAmpac Port Washington State Bank Positive Programs for the Family **Powers Memorial Library** PricewaterhouseCoopers LLP ◆ Professional Services Group, Inc. Quest CF R&R Insurance Services, Inc. ◆ Milan Racic Realty Executives Integrity Scott & Melinda Redlinger Kay Redmond Riverstone Counseling & Crisis Service * Roadrunner Transportation Systems, Inc. Ronald McDonald House Charities of Eastern Wisconsin, Inc. Russ Darrow Wauwatosa Kia Rick & Nickie Schmidt Peggy & Bob Schuemann Schunk Carbon Technology, LLC Sendik's Food Markets/Balistreri Owned & Operated Server Products Janice M. Shulman * Skyline Catering, Inc. Allison M. & Dale R. Smith

[◆] Member for 25 or more years

^{*} New member

[★] Member who has made in-kind gift of products or services

Roger & Judy Smith Jonathan & Kristin Sohn SMMS 7th Graders St. Camillus Health System, Inc. * Standard Electric Supply Co. ◆ Steele Solutions (Orchard Street) Steinhafels Studio Gear LLC SVA Tailored Label Products, Inc. The Kellogg PEAK Initiative **Thomson Companies** David J. Thull Tri City National Bank ◆ Erik Ulvog & Jes Klimas Reish United Heartland ◆ U.S. Bank ◆ U.S. Cellular U.S. Cellular-Madison NFSC U.S. Foods • Usinger's Famous Sausage ◆ Valmet Waukesha Service Center * VJS Construction Services, Inc. VMP WalCo Teen Parent Project WaterStone Bank ◆ Waukesha Public Library 71 Wenger Construction, Inc. * Weyco Group * Frank Weyenberg Public Library * WHR Group * Jim & Jane Wierzba Willis Towers Watson Wintrust Wealth Services

BRONZE

\$500-\$999 Anonymous (11) A to Z Financial Planning LLC Mary & Jeff Albrecht * Mr. & Mrs. Howard E. Alcorn • Dr. Robert and Mrs. Deborah Amorde Karen Amundson Carol & Michael Anderson Mr. & Mrs. Mitchell Arnev Arthur C. Kootz Foundation Tom & Donna Aufdemberge * Carol & John Bannen Kurt & Lori Bechthold Shannon Behr Steven & Jill Bell Brooke & Daniel Bellehumeur Mark & Nancy Biesterveld Lillian Boese * Trisha & Nick Bournelis Deanna Braeger William & Ruth Brash * Julie Brellenthin Family * Cheryl Brossmann Brian N. & Nicole L. Brzezinski Nathan Bublitz & Amanda Losinski Patty Cadorin • Melissa Cain * James C. & Kaye Lynne Carpenter ◆ Arlene Carter & Brian Lauttamus Virginia Cavanagh * Michael Certalic * Emmy & Joshua Chaves * Jen Christianson Patricia Clason Dennis & Amy Connolly * Pamela & Harold Coppernoll Ryan & Jaime Corcoran Mary Jo Crawford The Curtis Family Susan F. Cutsforth

Ann L. DiCastri

Judith Dietz

Donna Docter Dianne Dziengel Daniel & Joann Easter Tina Eickermann ※ Christine Eldredge * Dr. Kay M. Elsen Jane Empey-Theep Chris Fifarek * Nancy Flagg & Joe Hegarty Kenneth Footland The Foren Family Jessie & Keith Franz The Garces Family * David Gay & Jackie Hill John & Deborah Gebhardt Gary & Laura Gemmel Kimber Gerber Valerie Gerlach * Gerald & Donna Gerndt James Gleason & Lisa Groskopf Gleason Patricia Gormley Dr. Michelle Graham Cindy & Dale Gray Beverly & Marty Greenberg Jay & Sharon Grenig * Philip & Tara Gull Family * Mary Kay & Jonathan Gundlach Penny & Bill Gutekunst Elizabeth Hafemann * Jim & Sandra Hanus Harstvedt Family Flaine Heckman John & Jeannie Heindel The Herbert Family Bill & Barb Hess Susan M. Hess Roxybelle Heyse ◆ Brian & Robin Higgins Family Jason & Amy Hoffman * LaVonne Horgan Kurt & Kari Janavitz Dr. Sarah & Jeffrey Janz The Jaszewski Family

Mardy Johnson Family Rachel J. Jones Cindy Kanzleiter Family Mary E. Kazmierczak Patrick & Christine Keyes Scott Kimball Bridget & Mark Kirkish Renee & Ron Kloet * Dr. Patrick Knapp & Dr. Kristi Tolzman-Knapp Linda Knee Carole Knoblich * Tom & Wendy Komula Connie & John Kordsmeier Benedict & Lee Kordus ◆ Korsi Family Karen & Bernard Kubale Priscilla & Kenneth Kuehn L & S Family LTD. DAF Dr. Norma Lang Dr. & Mrs. Charles Lanzarotti Mary Jo & Don Layden James & Tricia Leissner Stuart & Char Lesar Dr. Paul Lowenstein & Jody Kaufman Lowenstein David & Lynne Loosen Karen Loth & Douglas Smith Arnold & Sarah Lueders Christopher & Lisa Lundberg Dennis & Donnalyn Maiman * Tony & Anne Mallinger The Marini Family Lisa Mauer & Ed Probst Kathy McConville & Denise Zylow James & Susan McNeely Don & Shelley Mechenich George L.N. Meyer Family Foundation Cam Miller * Lauren Morrison-Clarke & Collin Clarke * Mary Jo & Jim Mueller **Nettesheim Family** Josh & Amber Newkirk * Niederjohn Family Fund Eric Nitz *

The James Wucherer Family

Craig Young & Sharon Busey

Wisconsin Community Services, Inc. *

Wisconsin Spice Inc.

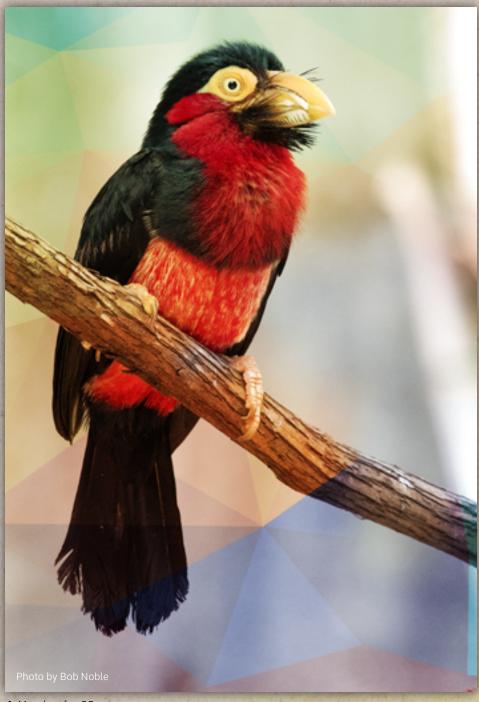
Wrico Stamping Co.



[◆] Member for 25 or more years

^{*} New member

[★] Member who has made in-kind gift of products or services



David & Sandra Rutke Gayle Rzany Sandra Sabbath & Joyce J. Eberhardt Santell Family Daniel Jay Sapiro & Suzanne Marie LaFleur Dominic & Carrie Schanen Chris & Beth Schimel Brad Schliesmann * Dustin Schrader & Mallory Robert * Kristopher & Carrie Schroeder Joicelyn & Jeff Schwager * Tregg A. Schwarz Dani & Jeff Seavert * Chris & Holly Seekamp Lois Siebrecht David Siewert & Felicia Vastalo * Kathleen Spindler Gary & Sally Sprenger John & Josephine Stahl Brooke & Charles Stangel Pamm & Phil Steffen

Barbara Stein Fred & Anne Stratton ◆ Kathrine Strehlow * Streich Family Foundation Victoria Teerlink & Jeffery Drope Lois Tetzlaff Holger & Mary Beth Petersen Laurence Toro Betsy Trimble * Jenn & Ben Trissel Shelley A. Urbaniak Memorial * William Volkert Dr. Sarah Vuolo & Mr. Travis LeMoine * Tonia Wallner Candy & Robert Walton Anne Wandler William Reitman & Theresa Reagan Kristin Murphy Warfield & Andrew Krisha Renfrew & Chris Boyce * Warfield Lowell Warshawsky ◆ Mark & Pat Westen Dick & Jan Whittow * Jamie Rusch & Dean Duston * Chuck & Trish Wikenhauser ◆ Lynn Wilding Rolland & Sharon Wilson Darlene Winter Pat Wolfe Dennis & Diane Wollenzien * Mildred Wrench Carol A. Wunderer Charles & Sandra Yanke Lilvan Zarem Dennis & Robin Zdroik * Mary Zelenka Carol J. Zimprich Dr. Nathan & Mrs. Lisa Zwagerman *

- ◆ Member for 25 or more years
- * New member
- ★ Member who has made in-kind gift of products or services

Kathleen Olejnik

Kenton Oren

Mark Poker

Betty Purdy

Bruce Osgood

Michael Pazdan

Petersen Family *

Jim & Fran Proulx

Margaret R. Puls

George & Jan Rada

Betsy & Bill Rezel

Jim & Nancy Redding

Alyssa & Daniel Riley *

John, Sue & Nick Ruiz

Steven & Donna Olquin

John & Becky Perdue *

David & Susan Pfiserer *

SERENGETI CIRCLE

THE SERENGETI CIRCLE IS OUR VALUED GROUP OF CORPORATIONS, FOUNDATIONS AND INDIVIDUALS THAT SUPPORT THE MILWAUKEE COUNTY ZOO AND ZOOLOGICAL SOCIETY OF MILWAUKEE THROUGH MAJOR GIFTS, GRANTS AND SPONSORSHIP OF SPECIAL EVENTS, TRAVELING EXHIBITS, EDUCATION AND CONSERVATION PROGRAMS, AND ATTRACTIONS AT THE \$2,500 LEVEL AND ABOVE.

AAA The Auto Club Group

• Nights in June Entertainment

A.O. Smith Foundation

School Programs

American Transmission Company

· Party for the Planet

Amica Insurance

Samson Stomp & Romp

Anon Charitable Trust

- Animal Connections Continuum
- Operational Support

Anonymous

- · Animal Ambassador Program
- Animal Connections Continuum
- Bonobo & Congo Biodiversity Initiative

Antonia Foundation

- Animal Ambassador Program
- · Student Intern Program

Arnow & Associates

Animal Ambassador Program

Theodore W. Batterman Family Foundation

Animal Ambassador Program

Beer Capitol

 Milwaukee a la Carte Beverage & Supporting Sponsor

BMO Harris Bank

Animal Ambassador Program

The Lynde & Harry Bradley Foundation

Operational Support

Brewers Community Foundation

Zoo Ball Welcome Reception

Bridgewood Advisors

- Puttin' on the Ritz Boxing Ring
- Zootastic Supporting Sponsor

Briggs & Stratton Corporation

 Briggs & Stratton Big Backyard at Zoo Terrace

Briggs & Stratton Corporation Foundation

Operational Support

Champion Windows & Sunrooms

• Milwaukee a la Carte Wine Tent

The Corners of Brookfield

Ride on the Wild Side

Dental Associates

Kids Nights Entertainment

eAchieve Academy

· Kids Nights Entertainment

Educators Credit Union

- Snooze at the Zoo Entertainment
- Zoo Brew

Ralph Evinrude Foundation

 Summer Camps for Disadvantaged Youth

Four-Four Foundation

Operational Support

The Gleason Family

Animal Ambassador Program

GRAEF

 Birdies & Eagles Golf Tournament

Great Clips

Kids Nights Entertainment

Greater Milwaukee Foundation Harry & Martha Walsh Fund

 Medical Care for Zoo Animals Marge & Fred Brossmann Fund Robert A. & Verona D. Hein Fund

Luedke-Smith Fund Rodney F. Park & Betty Park Family Fund

Operational Support

HN Co.

· Puttin' on the Ritz Boxing

Habush Habush & Rottier S.C.®

 Milwaukee a la Carte Lakeview Stage

Harley-Davidson Foundation

Animal Ambassador Program

Hawks Landscape

Trim-a-Tree/Fantastic Forest ★

Jerome J. & Dorothy H. Holz Family Foundation

Animal Ambassador Program

Husch Blackwell

Puttin' on the Ritz

iHeartMedia

- Ride on the Wild Side ★
- Zootastic ★

Charles D. Jacobus Family Foundation

Animal Ambassador Program

Jacksonville Zoo and Gardens

• Bonobo & Congo Biodiversity Initiative

Johnson Controls Inc.

Animal Ambassador Program

John and Nancy Kennedy

Zoo Support

KinderCare Learning Centers

Kids Nights Entertainment

Kohl's

Kohl's Wild Theater



Komatsu Mining Corp. Foundation

- Animal Ambassador Program
- Operational Support

David Kriete

Zoo Ball Parting Gifts

Ladish Co. Foundation

School Programs

Lifeway Foods

- Animal Safari
- Nights in June Entertainment
- Ride on the Wild Side ★
- Samson Stomp ★
- Snooze at the Zoo ★

Majic Productions

• Zoo Ball Sound & Lighting

Mathnasium: The Math Learning Center

- Ride on the Wild Side Bike Corral
- Sky Safari

Meijer

- Milwaukee a la Carte
- Zoomobile

MGIC

· Zoo Ball Valet

Milwaukee Montessori School

Nights in June

Molson Coors Beverage Company

- Birdies & Eagles Beverages
- · Puttin' on the Ritz Bar
- Zoo Ball Beverages
- · Zoo Brew Beverages
- Zoo Brew Entertainment

Nestlé Nesquik

Egg Day

Network Health

Senior Celebration Entertainment

Noodles & Company

· Mother's Day at the Zoo

North Shore Bank

- Family Free Days
- Safari Train
- Zoo Ball

Northwestern Mutual Foundation

Zoo Ball

OneTouchPoint

Membership & Marketing Support ★

Peck Foundation, Milwaukee Ltd

Animal Ambassador Program

Penzeys

- Carousel
- Summer Camps

John & Carolyn Peterson Charitable Foundation Inc.

• Bonobo & Congo Biodiversity Initiative

Anthony Petullo Foundation Inc.

Operational Support

Post Consumer Brands

· Snooze at the Zoo

PPG Foundation

- Animal Ambassador Program
- Career Day
- Student Intern Program

Prairie Farms Dairy

- · Behind the Scenes Weekend
- · Family Farm Weekend
- Father's Day at the Zoo
- Halloween at the Zoo
- Ride on the Wild Side ★
- Snooze at the Zoo ★
- Zootastic ★



Milan Racic Wheelchair Rentals Zoo Support Racine Danish Kringles Birdies & Eagles Golf Tournament ★ Breakfast & Lunch with Santa Snooze at the Zoo ★ **Rockwell Automation** Animal Ambassador Program SaintA Zootastic Sendik's Food Markets Summer Special Exhibit – Brick Dinos **Sentry Foods** Snooze at the Zoo ★

St. Camillus Life Plan Community

· Senior Celebration

Thrivent Member Network of South Wisconsin

- Goat Yard
- Military & Veterans Family Day at the Zoo

Thrivent Mutual Funds

Playground

Tri City National Bank

- Sky Trail[®] Ropes Courses & Zip Line
- Sunset Zoofaris

U.S. Agency for International Development

• Bonobo & Congo Biodiversity Initiative

U.S. Bank Foundation

- Big Brothers Big Sisters Collaboration
- Zoo Ball Dining Rooms

U.S. Fish and Wildlife Service

• Bonobo & Congo Biodiversity Initiative

Julia Uihlein

Operational Support

Vilter Foundation

Operational Support

WaterStone Bank

Kids Nights

Weather Tight Corporation

Nights in June Entertainment

Wells Fargo Foundation

 Summer Camps for Disadvantaged Youth

Mark & Patricia Westen

Zoo Support

Weyco Group

Zoo Ball Auction

Wilderness Resort

- Stroller Rentals
- · Wilderness Fundraising Weekend

The Windhover Foundation

Operational Support

Wipfli LLP

Zoo Ball Wine

WITI-FOX 6

Family Free Days ★

Woodman's

Egg Day ★

World Wildlife Fund

 Bonobo & Congo Biodiversity Initiative

Fred Young

Bonobo & Congo Biodiversity
Initiative

Ziegler Family Foundation

Operational Support

Zoo Pride

Zoo & Zoological Society Events
 & Programs

★ Member who has made in-kind gift of products or services

FINANCIAL SUMMARY

Zoological Society of Milwaukee County - Year ending Sept. 30, 2019

SUPPORT & REVENUE

MEMBERSHIP DUES

from all Zoo Pass and Platypus Circle members \$7,550,045

CONTRIBUTIONS

toward projects, specific programs and support \$8,092,862

SPECIAL EVENTS/PROGRAMS/SPONSORSHIPS

including animal sponsorship, Zoo Ball, education,

Society and Zoo special events, and sponsorships \$2,538,725

GRANTS.....\$1,189,932

RECEIPTS

Membership dues: 39% -Special Events/Programs: 13% -Contributions: 41% — Grants: 6% —— Interest: 1% -

EXPENSES

Zoo Support and

Direct Project Costs: 83%

Support Services: 12% -

Research/Conservation: 2%

General Administrative: 3%

COST OF SUPPORT & REVENUE

(SUPPORT SERVICES)

MEMBERSHIP DUES

Expense of providing benefits to all Zoo Pass and Platypus Circle members\$1,788,906

SPECIAL EVENTS/PROGRAMS

Expense of providing and promoting Society special events/programs......\$557,757

TOTAL COST OF SUPPORT & REVENUE

(Support Services)\$2,346,663

EXPENSES

DIRECT PROJECT COSTS

Expenses relative to projects and specific programs \$6,662,379

ZOO SUPPORT

Direct cash and in-kind support to the Milwaukee County Zoo, including expense of providing, promoting and supporting education, graphics, special-exhibit projects, and Zoo special events......\$9,599,791

RESEARCH/CONSERVATION

Expenses relating to state, national and international programs supporting species preservation.....\$295,654

GENERAL AND ADMINISTRATIVE

Expenses relating to daily Society operations \$496,551

TOTAL EXPENSES......\$17,054,375

TOTAL COST OF SUPPORT AND EXPENSES \$19,401,038