

### ANNUAL REPORT

Tilwaukee County



# OISSIN NOISIN

### MILWAUKEE COUNTY ZOO VISION

The Milwaukee County Zoo will be a zoo of renown with a reputation as a leader in animal management, conservation, research and education within a wholesome recreational environment enjoying the admiration of the citizens of Milwaukee County as well as all zoo guests and other zoos of the world.

### **MISSION STATEMENT**

The Milwaukee County Zoo will inspire public understanding, support and participation in global conservation of animal species and their environment by creating a unifying bond between our visitors and the living earth and provide an environment for personal renewal and enjoyment for our guests by:

- Contributing to worldwide animal management, conservation and research efforts;
- Fostering sound physical, psychological and social development for the animal groups in our care;
- Sharing our knowledge with the intent to reinforce the human-animal-earth bond;
- Improving the quality of our professional development, administration and operating environment;
- Striving for the financial self-sufficiency of the organization;
- Continuing the public-private partnership with the Zoological Society of Milwaukee.

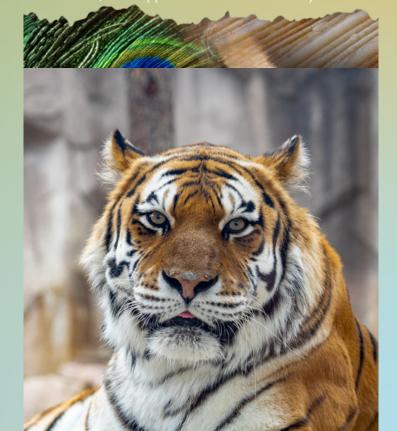




### THE ZOOLOGICAL SOCIETY OF MILWAUKEE

### **MISSION STATEMENT**

The mission of the Zoological Society of Milwaukee is to conserve wildlife and endangered species, educate people about the importance of wildlife and the environment, and support the Milwaukee County Zoo.



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### DEAR FRIENDS,

One word that appropriately describes 2021 is "transition." At Milwaukee County, we pivoted to safely re-opening County facilities with a stepwise approach that followed the science and kept both employees and workers safe. Our approach to re-opening included safely opening buildings at the Zoo throughout the year and keeping mitigation measures in place as needed such as requiring masks indoors.

2021 also marked the end of an era as we said goodbye to long-time former Zoo Director Chuck Wikenhauser and transitioned leadership to the more than capable hands of Director Amos Morris. Director Morris brings more than 30 years of experience in zoo operations, organization management, and animal management to the position and has masterfully helped lead the Zoo through this time of change.

We are very fortunate to have one of the top zoos in the nation and even luckier to have Director Morris here to continue maintaining one of the top zoos in the nation for enrichment, education, and entertainment.

We are also thrilled to have Director Morris step into the role as the organization's first Black leader in its 126-year history. In the spirit of the first focus area of our strategic plan, intentional inclusion, we're proud to continue building a county government that is representative of the diverse array of talent our area has to offer.

Over the past year, we've welcomed several new animals to the County Zoo's facilities including a prehensile-tailed porcupine, golden lion tamarin, red ruffed lemur, ring-tailed lemur, three Western lowland gorillas, two American white pelicans, two red river hogs, red and yellow barbets and an American Guinea hog.

In addition, we've had exciting new births including a Bactrian camel, three plush-crested jays, bushbaby, prehensile-tailed porcupine, whooping crane, Humboldt penguin, two Holstein calves and an Ayrshire calf.

The Zoo has also continued to keep our shared vision of achieving race and health equity at the forefront of its work. Zoo staff continued to participate in racial equity trainings during the year, alongside other County departments.

By partnering with KultureCity this year, we've also taken steps forward to make the Zoo and all the programs and events it hosts sensory inclusive. Sensory sensitivities or challenges with sensory regulation are often experienced by individuals with autism, dementia, PTSD and other similar conditions. One of the major barriers for these individuals is sensitivity to over stimulation and noise. KultureCity signage within the Zoo denotes loud areas where noise-cancelling headphones might be helpful and quieter areas where guests can relax. The new initiative promotes an accommodating and positive experience for all guests with a sensory issue who visit the Zoo.



A major thank you goes out to the entire staff at the Milwaukee County Zoo for seeing us through another year of uncertainty and ensuring that the Zoo remains a place of education, entertainment and enrichment for both residents and visitors alike.

Lastly, I want to acknowledge and thank the Zoological Society for another year of working together and strengthening our relationship. Each year our public-private partnership grows stronger and makes it easier for major Zoo projects to become a reality.

**David Crowley** 

Milwaukee County Executive

### IN SEPTEMBER 2021, I was officially appointed to the position of Director at the Milwaukee County Zoo. I

appointed to the position of Director at the Milwaukee County Zoo. I bring more than 36 years of experience working at six other zoological parks, gaining unique experiences at each zoo. This experience included working exclusively within animal care, exhibit design and zoo administration and development. I'm proud to say I directed the Mesker Park Zoo & Botanical Garden where the "10 Action Plan" was completed to bringing growth and restoring trust from the community.

I'm excited to join the team at the Milwaukee County Zoo and partner with Jodi Gibson, the Zoological Society's President, to continue to refine our incredible Zoo to meet the Zoo's overall mission and commitment to the communities we serve.

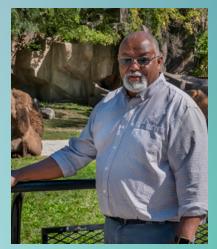
As I look forward to the design completion for the Rhino habitat and the remaining construction of Adventure Africa, I'm eager to help develop an innovative future for the Zoo by working with the Zoo team on a new strategic plan, refreshing the current master plan, combined with a Zoo enterprise business plan to bring it all to fruition.

The Milwaukee County Zoo will stay the course for continued success in providing world class care, welfare and optimal health for the animals we have been entrusted to provide for. We'll strive to position the Zoo as a place for guests to develop empathy for animals and to conserve species for future generations.

Lastly, I am honored to support and provide mentorship in the hope of providing opportunities for the Zoo team to grow in our profession.

Lo.M.

Amos Morris
Zoo Director





## LETTERS

### FOR MORE THAN 100 YEARS,

the Zoological Society of Milwaukee has been the proud charity partner of the Milwaukee County Zoo. In 1910, the Society's first contributions to the Zoo involved the acquisition of the animals. Today, our mission focuses on conservation, education and providing financial and in-kind support to the Zoo.

As the Chair of the Board of Directors at the Zoological Society, I believe in the importance of the Milwaukee County Zoo and supporting it through the Society. The partnership between the Zoo and the Society is recognized as one of the most successful public/private partnerships in the country. Working together, we ensure that our Zoo remains one of the top cultural attractions in Wisconsin and beyond.

2021 was filled with many successes, highlights of which you will see in this report. Additionally, we celebrated the retirement and amazing career of Chuck Wikenhauser. For 31 years, he led the way as the Milwaukee County Zoo Director. I, on behalf of the Board of Directors, want to thank Chuck for his service and leadership. In the fall, we welcomed Amos Morris as the new director and are looking forward to co-creating a shared vision for the future of the Zoo with him.

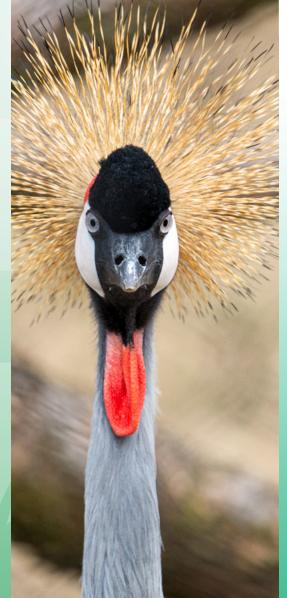
Despite the many challenges from COVID, the Zoological Society met and oftentimes exceeded our program and revenue goals. Thanks to revenue from Zoo Pass sales, hundreds of donors and



numerous sponsors, the Society is in a very strong financial position. That's not including the generosity of those who kept the Capital Campaign going and put us in a great position to wrap up fundraising for Adventure Africa in 2022.

Since being named Chairman in 2020 I continue to be impressed with the dedication of the board, staff, volunteers and donors. We are fortunate to have the support of so many people working tirelessly together for the benefit of our Zoo. The next time you're at the Zoo, I encourage you to take a minute and soak it all in.

Jay McKenna
Zoological Society Board Chair



## 



### 2021 WAS A YEAR of navigating a new normal as we

learned to manage a global pandemic and co-exist with COVID. While there was no clear blueprint on what our lives would look like, we faced our challenges head-on and emerged not only stronger, but with the most awards the Society has ever received. You can read about our honors later in this report.

The start of the year included an entirely new educational opportunity for school kids to stay connected to wildlife and the environment. The Zoological Society developed a virtual education program, ZooConnect, along with virtual capabilities for kids to watch a Kohl's Wild Theater performance. These efforts helped us reach 44,000 school-aged students and win national recognition from the Association of Zoos & Aquariums. By summer, we were able to welcome back in-person camps and classes with modifications to keep children, educators and the animals safe.

The Zoological Society's Zoo Pass program saw signs of revival and exceeded our expectations as more families and individuals are rejoining the Zoo Pass program getting us closer to the pre-pandemic numbers. Zoo Pass is one of our most important sources of revenue and we are grateful for the community support to help it rebound so quickly.

In August, the Zoo welcomed a new Director and I am excited to work together with Amos Morris. The two of us are committed to growing the partnership between the Zoo and the Zoological Society. It is our hope to unify our efforts and create more seamless customer experiences and a culture of collaboration to advance a shared vision for the Zoo. One example includes combining our Annual Reports into this one document. While what seems to be a simple change, we hope you will find it easier to follow what each organization does to make the Zoo the premiere cultural institution it is.

You can read more about the outstanding work by both organizations in our redesigned Annual Report. These achievements are only made possible because of the dedication and generosity of our respective Boards, staff, volunteers and donors. When you read this report, I hope you see the value of your many contributions to our mission.

Thank you for your continued support and I hope to see you at the Zoo!

Godilsibson

Jodi Gibson Zoological Society President



# ANIMAL MANAG + HEALTH DIVISI

- Management, health, husbandry, welfare and propagation of the animal population
- Design and operation of the associated facilities and exhibits
- Support and participation in conservation and research programs at the Zoo and internationally
- Share knowledge with the intent to reinforce the human-animal-earth bond
- Maintain records and permits



### **MAJOR ANIMAL CARE AREAS:**

- Reptiles and Aquaria
- Primates and Small Mammals
- Birds and Family Farm
- Large Mammals
- Animal Health and Nutrition

### **ANIMAL DIVISION POPULATION**

**On Zoo Grounds** 

On Dec. 31, 2021 the Milwaukee County Zoo animal population included:



MAMMALS Species: 72 Specimens: 324



AMPHIBIANS Species: 7 Specimens: 11



BIRDS Species: 91 Specimens: 309



FISH Species: 81 Specimens: 1,280



REPTILES Species: 40 Specimens: 70



Specimens: 116

Total Species: 330 | Total Specimens: 2,110

\*Count does not include honeybee colony because it is a seasonal colony

Out on Loan

The animal population owned by the Zoo and on loan to other zoological institutions included:

MAMMALS Species: 10 Specimens: 29 BIRDS Species: 1 Specimens: 2 REPTILES Species: 6 Specimens: 7

Total Species: 17 | Total Specimens: 38









### A NOTEWORTHY CASE: BONOBO QASAI

In late February, the Apes/Primates keepers noticed that 4 ½-year-old male bonobo, Qasai, was behaving somewhat abnormal, tilting his head, pulling his lip, appearing that he might have an earache.

A CT scan showed brain lesions, and with further testing, an MRI and spectrophotometry, a brain abscess was found. The abscess was causing enough pressure on the brainstem for concern that the brainstem could soon be pushed outside the skull, resulting in death.

Qasai underwent surgery in early March to remove the lesion. In addition to MCZ veterinarians, the surgery team included members of the Froedtert (a nearby Level-1 Trauma Center) and Medical College of Wisconsin Neurosurgery Department, the University of Wisconsin-Madison Veterinary Anesthesiology Department and professionals from the Wisconsin Veterinary Referral Center (WVRC). The procedure lasted 5 ½ hours.

The lesions were removed and cultured, and a small lesion section was evaluated for any cellular changes. After surgery, Qasai was placed in a medically induced coma for 5 days to allow for healing and IV antibiotics to be administered.

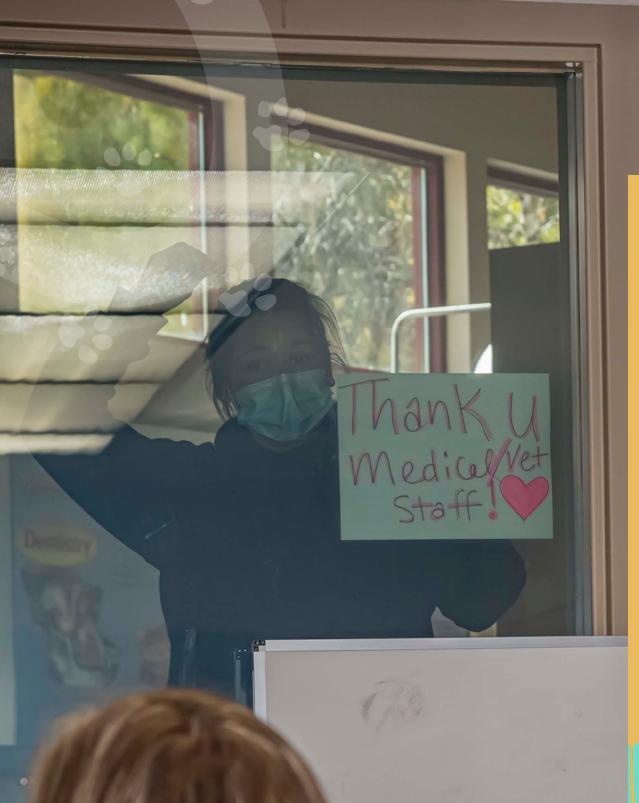
Five days after surgery, Qasai was awake and eating and was cared for 24-hours daily by the Zoo's animal care team. He received antibiotics for the next month and continuous care from staff. A follow-up showed the infection improving, and he continued to receive antibiotics.

Seven weeks after surgery, a follow-up scan showed the abscess had stopped improving, and even grew a little. A second surgery was necessary to drain the pus and cut out the infected tissue which was not responding to antibiotics. Many members of the first surgical team returned for the procedure. This time, a surgical microscope providing higher magnification was used to locate and remove the sacks of infected material.

In early June, Qasai underwent a final MRI which showed his brain to be healthy, with only some scarring. There was no abnormal tissue or signs of an infection.

Shortly thereafter Qasai was transferred from the Animal Health Center, and returned to his family, including mother, Claudine (19 years old), and brother, Katu (11 years old). He had not seen them in three months, and the reunion was heartfelt by all involved in his care. Qasai continues to do well, thriving with his family members and experiencing an excellent quality of life.





### **COVID-19 ANIMAL VACCINATIONS**

In mid-November, high risk animals began receiving the experimental COVID-19 vaccine. These animals included: apes/primates, big cats and North American river otters. These animals were considered at highest risk of natural infection. Vaccinations expanded to other animals and were completed by the end of 2021.

The experimental COVID-19 vaccine was donated by veterinary pharmaceutical company, Zoetis, and approved by the U.S. Department of Agriculture and Wisconsin's State Veterinarian. At the time MCZ animals were vaccinated, all COVID-19 vaccines were categorized as "experimental," as the virus had emerged less than two years prior, and no long-term studies were possible. The Zoetis vaccine shares some of the same qualities as the vaccine for humans but is uniquely formulated for animals. The two-dose shot, three weeks apart, was administered by the Zoo's animal care staff.

Many of the Zoo's animals are trained for hand injections – to present an arm or a shoulder for the vaccination. It can also be administered remotely with a syringe attached to a pole or dart. After the vaccination, staff monitored animals for any side effects. No adverse effects were noted, but staff were prepared with preventative measures and protocols to counteract such circumstances had they occurred.

The health and safety of the animal population is our top priority, and we're grateful to report that no animals at the Milwaukee County Zoo have tested positive for COVID-19.

### **RESEARCH PROJECTS**

Zoo staff, Zoological Society Staff and Zoo Pride volunteers participate in wildlife conservation and research projects locally, regionally and internationally.

### HERE ARE HIGHLIGHTS FROM 2021: BAIRD'S TAPIR

In June, Dr. Christy Rettenmund, staff veterinarian, and third-year zoological medicine veterinary resident, Dr. Shawna Hawkins, traveled to Belize to assist in the Baird's tapir collaring project. They were able to collar two wild tapirs to enable our partners in Belize to study the species' range. They also collected blood and other samples that may be used to analyze the tapirs' future health.

### **EASTERN MASSASAUGA RATTLE SNAKE SSP®**

Aquatic & Reptile keeper, Amy DeLeon, took part in fieldwork, collecting data on Eastern Massasauga rattlesnakes (EMRs). Amy traveled to Big Rock Valley near Cassopolis, Michigan to collect extensive data to help determine if the population of EMRs is stable or in trouble. This fieldwork has been ongoing since 2009. A total of 34 snakes were found on the property. Of those snakes, 16 were new individuals, having never been captured before. A total of 18 snakes had been captured at least once in the past 12 years.





### **JAMAICAN IGUANA CONSERVATION**

Dawn Fleuchaus, area supervisor of the Zoo's North America/Bear section, traveled to Jamaica to assist with Jamaica iguana hatching season. Fieldwork for Jamaican iguana conservation has continued since it began in 2002. The project involves capturing iguanas, a critically endangered species, for either headstarting or re-releasing.

### MIGRATORY BIRD RESEARCH/ WINDOW COLLISION ABATEMENT

For more than 20 years staff has monitored and documented migratory birds on Zoo grounds. So far, 185 species of birds, including 49 species of concern in Wisconsin have been identified. The Zoo and the Society have purchased products to prevent bird-glass strikes on grounds. Wild bird feeding stations and nest boxes used by Wisconsin native birds are also monitored. Aviary zookeeper, Mickey O'Connor, has continued to lead bird-banding efforts since 2001, collecting data for U.S. Geological Surveys.

### **CLINICAL MEDICINE RESIDENCIES**

Three clinical medicine residents rotate annually through training opportunities at MCZ, from the University of Wisconsin-Madison School of Veterinary Medicine, paid for by the Zoological Society. In 2021, Dr. Huckins completed year three of his zoological medicine veterinary residency and Dr. Ambar completed year two.

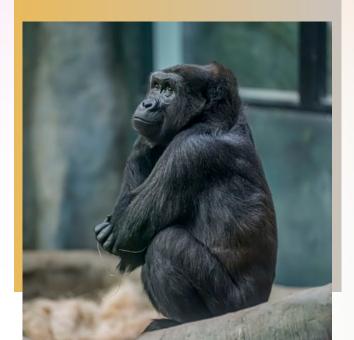




### CONSERVATION PARTNERS ACROSS THE GLOBE

Animal care professionals at MCZ contribute to a diverse portfolio of conservation, research and reproduction programs at local, national and international levels. Our collaborations with other conservation-focused organizations are of significance. They bring strength and stability to the programs, as well as to the conservation community as a whole.

These programs are funded by the Zoo trust funds, the Zoological Society and from Zoo guests who opt to "Round Up for Conservation" at Zoo cash registers.



Wildlife Tracking Alliance

Global

Turtle Survival Alliance

Bat Conservation International

Polar Bears International

International Elephant Foundation
Africa and Asia

International Rhino Foundation Arica and Asia

Baird's Tapir Survival Alliance
Central and South America

Bushfire Emergency Wildlife Fund Australia

Snow Leopard Trust

AZA Tiger Conservation Campaign Amur Tiger Project

Russia

Orangutan Outreach
Borneo and Sumatra

Bornean Orangutan Survival Foundation
Borneo

**Lola Ya Bonobo – Bonobo Sanctuary** Democratic Republic of Congo

Kibale National Park Fuel Wood Project
Uganda

Berggorilla and Regenwald Direkthlife Gorilla Project Rwanda

Giraffe Conservation Foundation Kenya

Sahara Conservation Fund Ostrich Project Niger

**Cheetah Conservation Botswana** 

Botswana

Mabula Ground-Hornbill Project South Africa

Madagascar Fauna & Flora Group

Madagascar

**Pat Gives Back** 

Belize

Proyecto Titi Columbia

Humboldt Penguin Conservation

Project Golden Frog Panama

Rock Iguana Conservation

Rock Iguana Conservation
Grand Cayman

Marmot Recovery Project
Canada

Florida Reef Tract Rescue Project

DNR Bureau of Endangered Resources Herp Fund

Wisconsin

Migratory and Resident Avifauna Study Zoo

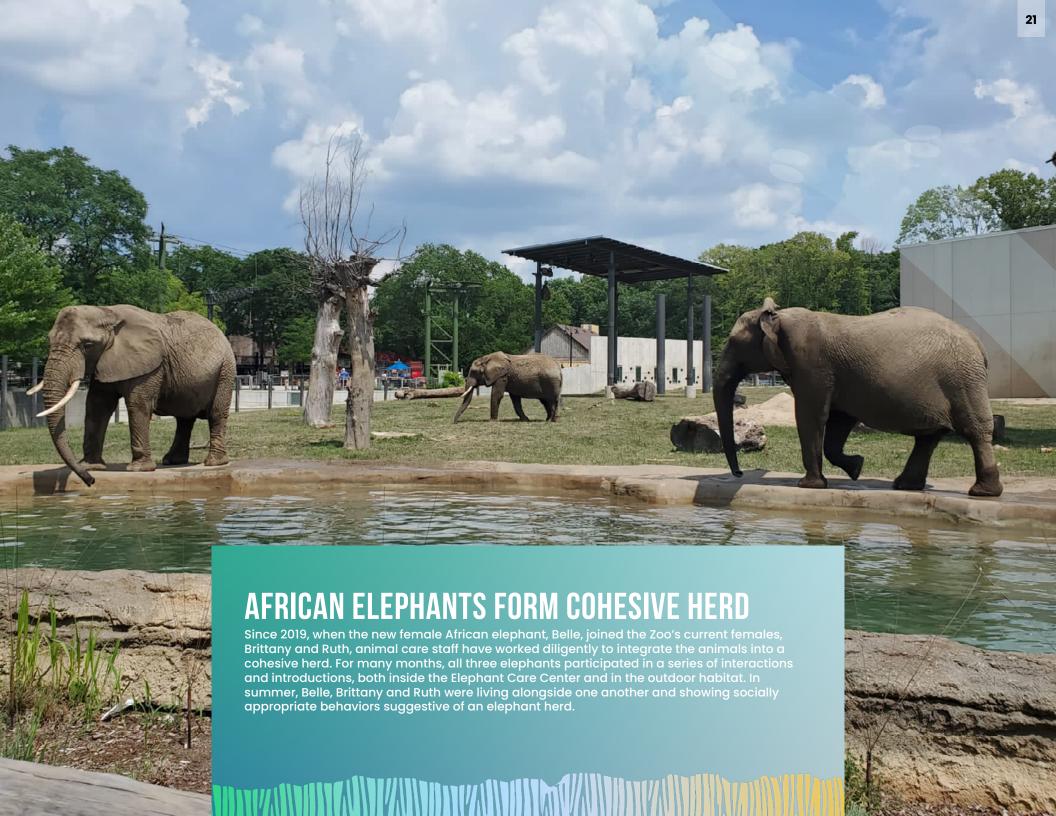
Great Ape Heart Project International

Great Ape Cardiovascular Disease Study

**Great Ape Ultrasound Studies** Zoo

**Bonobo Cardiovascular Database** Zoo







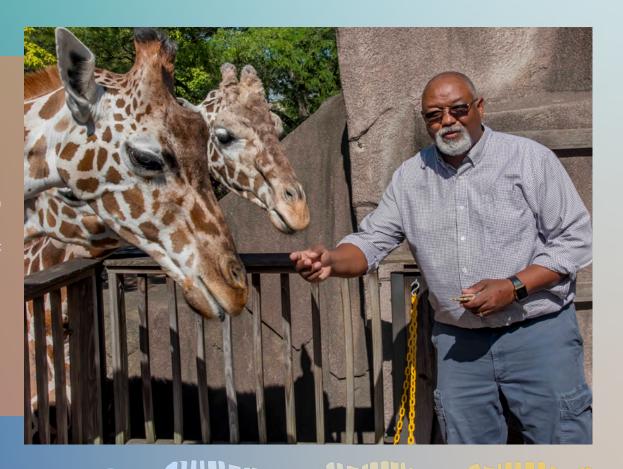
### **ZOO DIRECTOR CHUCK WIKENHAUSER RETIRES**

After 31 years of service, Zoo Director Chuck Wikenhauser announced his retirement beginning April 1. Wikenhauser began his tenure at MCZ in 1990, making him the longest-serving director of the Milwaukee County Zoo.

During his tenure, Wikenhauser focused on strengthening the Zoo's role in conservation and the propagation of species, animal welfare and enrichment. Milwaukee County Executive David Crowley commented, "Thanks to Chuck's steady and capable leadership, the County Zoo is well positioned to remain a place of enrichment, education and entertainment for County residents and visitors alike."

### AMOS MORRIS NAMED NEW ZOO DIRECTOR

In August, Amos Morris was selected as the new Zoo Director for the Milwaukee County Zoo. Most recently, Morris was the deputy director and chief operating officer for the Fresno Chaffee Zoo in California. Prior to that, he was the director of the Mesker Park & Zoo Botanic Garden in Evansville, Indiana and executive director of the Evansville Zoological Society. He has also held positions at the Pittsburgh Zoo & PPG Aquarium, Roger William's Park Zoo in Rhode Island and the Dallas Zoo (ADD). Morris brings 36 years of experience in zoo operations, organizational management, and animal management and will serve as Milwaukee County's first Black Zoo Director.





### DIVERSITY EQUITY ACCESS AND INCLUSION

The Zoological Society's newly formed DEAI Committee (Diversity Equity Access and Inclusion) dove into Phase II. The committee finalized a vision statement and put the Society in a great position to focus on the execution of strategies and tactics in 2022. We believe the Zoological Society should reflect the communities we serve, celebrate our collective diversity and empower everyone to take conservation action.

### **GRANTS**

The Zoological Society secured nearly a million dollars in grant support for both organizations. During the Society's FY21, it brought in \$941,780 in total grant dollars. Examples include more than \$18,000 for the Zoo's ultrasound machine in the Animal Health Center. More than \$835,000 went to the Society's general operations and education programs.

# AWARDS

### 2021 WAS A YEAR filled with awards and

honors. The Zoo's new Dohmen Family Foundation Hippo Haven was given two awards, the Daily Reporter's Top Project and the Milwaukee Business Journal's Real Estate Award. Plus, the Society's Creative Department was nationally recognized for its interpretive graphics at the Zoo's Hippo habitat.

The Zoo received a Recycling Excellence Award from the Wisconsin Department of Natural Resources (DNR) for its "outstanding recycling efforts, innovation and performance throughout Wisconsin." The Zoo was specifically acknowledged for its plastic bags/film diversion, animal feed and herbivore waste composting and electronics collections program.

The Society's virtual programming, ZooConnect, won the Association of Zoos & Aquariums 2021 Significant Achievement in Education Award. Also in education, the conservation—themed theater program Kohl's Wild Theater received the American Alliance for Theatre & Education's Monte Meacham Award. Society President and CEO Jodi Gibson was named a Woman of Influence by the Milwaukee Business Journal.







# ADMINISTRATIONE ERATIONS

### **ADMISSIONS**

In 2021, the Zoo was a place of respite for our guests. During the pandemic the Zoo offered outdoor opportunities to the public and the community flocked to the Zoo. The Admissions revenue exceeded pre-COVID 2019 revenues by 19%, and Zoo-wide revenues by 14%.

### **ROPES COURSE AND ZIP LINE**

2021 was the first year the Milwaukee County Zoo operated the Ropes and Zip Line Course. More than 12,000 visitors enjoyed adventures in climbing and zip line fun this first year.

### **2021 ACCESSIBILITY PROGRAMS**

The Zoo and Society participate in many accessibility programs from free admissions/programming to reduced fees. For 2021, 19 accessibility programs were offered.

### SHUTTERED VENUE OPERATORS GRANT (SVOG)

In August 2021, the Zoo was awarded \$6.8M in SVOG funds from the U.S. Small Business Administration.

### PROGRAM/AUDIENCE EVALUATION AND RESEARCH SERVICES

In 2021, some studies to examine various aspects of a Zoo visit included:

- -Transit study to improve bus routes to the Zoo
- -Wild Connections Animal Experience survey
- -Zoo Education camp/class survey
- -Wild Lights event survey and observations

Additionally, exit interviews were conducted both during the summer and on Family Free Days to assess the Zoo's performance on customer service and guest experience metrics. On a scale of 1-5, the average rating for each metric was between 4 (Very Good) and 5 (Excellent), indicating continued high levels of satisfaction.

### **GUEST EXPERIENCE COMMITTEE (GEC)**

The Guest Experience Committee (GEC) continued to bring together employees from all departments at the Zoo, Zoological Society and the SSA Group. The members of the GEC met regularly to share information, collaborate and identify ways to improve guest experience, with a special singular commitment to diversity, equity, accessibility, and inclusion for all visitors.



### THE ZOOLOGICAL SOCIETY'S

Creative Department handles more than 650 projects a year. The department designs, develops, and installs directional signs, exhibit propping, dioramas and interactives (including video), event banners, exhibit signs, and digital signs for the Milwaukee County Zoo. The department is able to save both organizations significant money and time through in-house research and design of these interpretives around the Zoo, as well as design and outsourcing of print material.

In 2021, the Creative Department helped with the rebranding of the Zoomobile to Zoo Expeditions, rebranded the Zoo Terrace and created publications throughout the year.





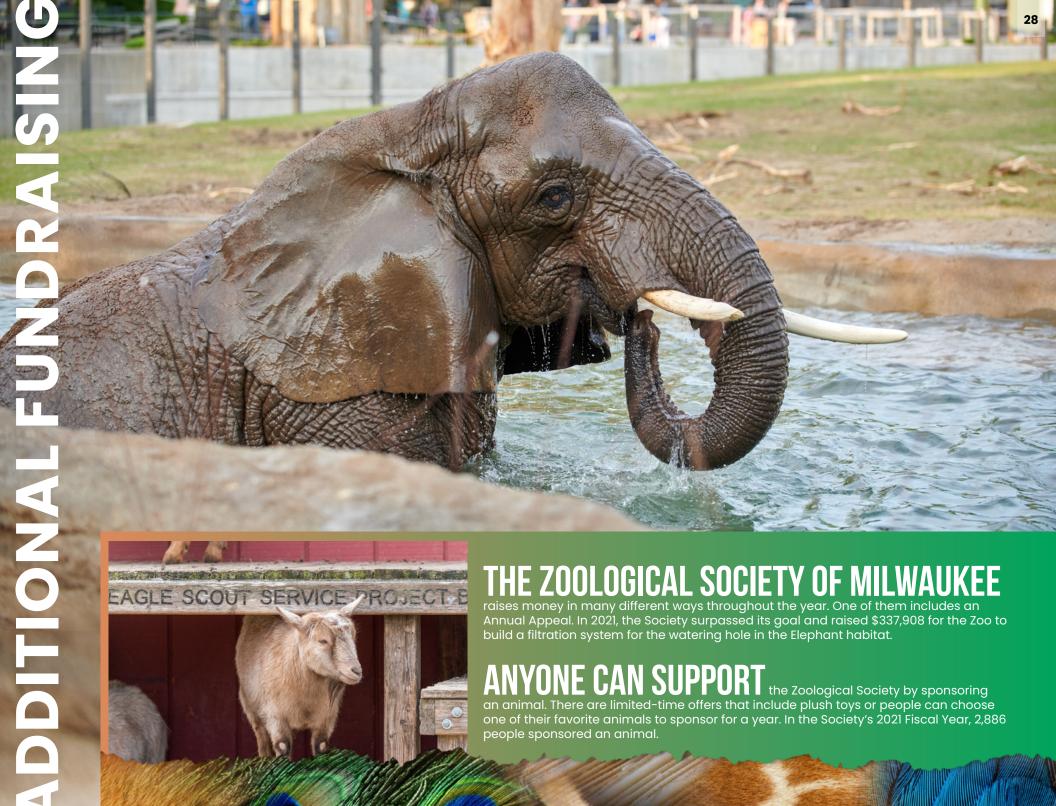
# EDUCATION TO THE PROPERTY OF T

### **EDUCATIONAL PROGRAMMING** is

important to both organizations and helps the Zoo maintain its AZA accreditation. Through age-appropriate natural science education, we foster empathy for animals and create a connection to the natural world. The Society-run Conservation Education Department holds Zoo Classes and Camps throughout the year in addition to school programs and its theater program – Kohl's Wild Theater. The Milwaukee County Zoo coordinates field trips with hundreds of schools.

- More than 121,000 people took part in virtual and in-person Zoo Classes and Camps, Kohl's Wild Theater, school programs, community partnerships and other initiatives.
- More than 2,100 2nd- through 4th-grade students developed an understanding of conservation action through our Animal Ambassador programs – a free program thanks to donors and grants.
- The newly developed virtual education program, ZooConnect, was recognized nationally by the Association of Zoos & Aquariums for Significant Achievement in Education.
- In-person summer camps brought in 5,286 children and their grown-ups.
- Through the Bernard J. Peck Memorial Scholarship Fund, 14 children attended Zoo Camp for free. Another 56 students from five community centers attended camp for free through generous support from our donors.
- Kohl's Wild Theater executed 386 virtual performances (149 venues/schools rated at 70% or higher economically disadvantaged)
- Kohls wild Theater offered 404 shows on the Zoo mainstage in summer of 2021.
- More than 17,800 students took part in the School Field Trip Program.

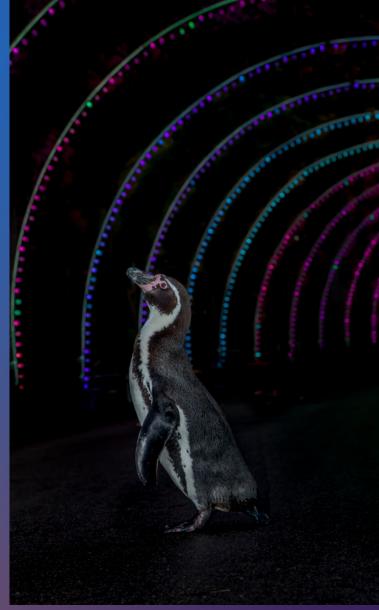




### BOO AT THE ZOO DRIVE-THRU presented by Prairie Farms Dairy

With COVID guidelines in place, the Zoo provided a safe Halloween experience by hosting a popular drive-thru "merry not scary" adventure for visitors. Guests drove 1.5 miles along our pathways to enjoy a variety of Halloween-themed areas, and even received some sweet treats along the way!





### WILD LIGHTS powered by We Energies

Just in time for the festive winter season, the Zoo was transformed into an inspiring experience of color and light, connecting visitors to animals and the living earth in an entirely new way. Guests were delighted to walk along a 1-mile path filled with twinkling lights and animal-themed displays.





### THE ZOOLOGICAL SOCIETY offers a membership

program to individuals. Zoo Passes give the cardholder free regular admission to the Zoo, discounts on events and Zoo Classes, priority registration for Society events and education and much more. The Society gives 50% of the gross revenue of Zoo Passes directly to the Zoo in unrestricted cash. (Numbers reflect the end of the Society's 2021 Fiscal Year, which includes Oct. 1, 2020 – Sept. 30, 2021.)

- More than 43,000 members
- More than \$3.1 million in direct cast support to the Zoo





### THE ZOOLOGICAL SOCIETY and the Milwaukee

County Zoo depend on hundreds of volunteers throughout the year to help with events, guest questions and interactions, animal enrichment and much more. The Zoo Pride volunteer program, run through the Zoological Society, consists of volunteers ages 15 and older. Accomplishments in 2021 include:

- 42 Animal Watches observing animal behaviors for zookeepers
- 225 active volunteers
- More than 21,000 volunteer hours of service

## PA S V V CAPITAL

AS A 50/50 PARTNER with Milwaukee County, the Zoological Society pledged to raise nearly \$27 million to create Adventure Africa. Since 2019 the money raised helped create a new state-of-the-art elephant habitat, a mixed African-species yard and a hippo home with underwater viewing of the animals. The final phase includes a new rhino outdoor habitat, a new indoor rhino and hippo home that will allow guests inside throughout the year and a central pathway through the Zoo. At the end of the Society's 2021 Fiscal Year, \$21,851,949 million had been raised thanks to these individuals, corporations and foundations that donated \$10,000 or more to the campaign.

### **Dohmen Family** Foundation, Inc.

Anonymous Jerome J. & Dorothy H. Holz Family Foundation Ladish Co. Foundation Northwestern Mutual Foundation

**Anonymous** Lynde and Harry Bradley Foundation Leona Fitzsimonds Hauske Family Foundation Evan & Marion Helfaer Foundation **Molson Coors** Nicholas Family Foundation Peck Foundation, Milwaukee Ltd. Melitta S. & Joan M. Pick Charitable Trust The Sadoff Family Foundation In Memory of John & Marion Stanwyck Family of Lance L. Stanwyck We Energies Foundation

A.O. Smith Foundation Neal & Carla Butenhoff **Curt & Sue Culver** Eaton Ralph Evinrude Foundation Jane Godfroy James Gleason & Lisa Groskopf Gleason Frieda & William Hunt Memorial Trust Johnson Controls Foundation The Marcus Corporation Foundation Patti & Jack McKeithan Jack McKeithan in honor of Judy **Holz Stathas** Jay & Lisa McKenna North Shore Bank Ging & Fric Peter **Puelicher Foundation** Gayle Rosemann & Paul McElwee Sendik's Food Markets Roger & Judy Smith **Thrivent Mutual Funds** In Memory of Misty Graf Walsh West Bend Mutual Insurance Co.

**Anonymous Anon Charitable Trust** Alvin & Marion Birnschein Foundation CG Schmidt, Inc. in honor of Chuck Wikenhauser Greater Milwaukee Foundation Hawks Landscape/Joe & Jennifer Kresl Dave & Judy Hecker

KS Energy Services, LLC Janet & James McKenna MGIC-Mortgage Guaranty Insurance Corporation Marlene H. Smith & Gerald Smith Bert L. & Patricia S. Steigleder **Charitable Trust** Raymond & Kelly Wilson West Bend Community Foundation Ziegler Family Foundation Fund

Anonymous (4) Anonymous in Honor of John 1:3 AIM Transfer & Storage, Inc. **Badger Meter** Douglas & Barbara Braun Emory T. Clark Family Charitable Foundation Elizabeth Elser Doolittle Charitable Trusts David J. Frank, Jr. Jodi Gibson Eli & Emily Guzniczak Herzfeld Foundation John & Patricia Konkel Family Caroline Krider & Paul Smith Milan & Gordana Racic Rick & Nicole Schmidt Paula & David Strelitz Dwanyell Thomas & Derek Tyus **Betsy Trimble** 

Anonymous (2) Patricia & David Anderson **Badger Meter Foundation** Baird Donna & Donald Baumgartner In Memory of Helen Blenker Tony & Andrea Bryant in honor of Sabrina Bryant Sabrina Bryant



Kate & Don Wilson Dennis & Diane Wollenzien Ziegler Family Foundation

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### THE FOLLOWING ENDOWMENTS were established

as valuable commitments to the Zoological Society and also help support the Milwaukee County Zoo. These funds are instrumental in sustaining the Zoological Society as well as the Milwaukee County Zoo as cherished community assets today, tomorrow and for generations to come.

Jeane Bertagnolli Endowment

Florence Mila Borchert Big Cat Country & Otto Borchert Family

Special Exhibits Building Endowment

Idabel Wilmot Borchert
Flamingo Exhibit Endowment

The Lynde & Harry Bradley
Foundation Student Research
Endowment Fund

Mary Ellen Bush & Donna Larson Endowment

Roland and Florence Schroeder Cron Endowment Fund

Gretchen and Andrew Dawes Endowment

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Liz Little Student Education Intern Endowment Fund

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Racic Snow Leopard Endowment

Reticulated Giraffe Endowment

Roesler Family Endowment

Stearns Family Endowment

Liz Ziegler Giraffe Endowment

**Zoo Pride Endowment** 

Zoological Society Unrestricted Endowment



## ш Σ

THE SIMBA CIRCLE is a special group of donors who have included the Zoological Society of Milwaukee as a beneficiary of a planned gift through a will, charitable trust, retirement plan or life insurance policy. Gifts, once received, become a permanent asset of the ZSM's endowment fund. Each year, earnings from these gifts, along with other contributions to the fund, strengthen the Zoological Society's capacity to fulfill its mission. We gratefully acknowledge their legacy of support. These are the members of the Simba Circle as of Sept. 30, 2021.

Anonymous (3) Linda and William J. Abraham, Jr. Dorothy Aring F. Michael & Laura J. Arnow John T. Bannen Graham M. Baxter Lillian Boese Ronald & Jean Braund Donna Broughton Jerry Brown Diane L. Brunner Sabrina Mia Bryant Greg & Mary Budde Judy Cafmeyer **Deborah Carls** Kaye Lynne & James C. Carpenter Catherine Clearman Linda Conrath Mary Jo Crawford Cindy & Gary Datka Terese M. Dick Carl Diedrich Robert Dohmen Barbara A. Drake Dr. Kay M. Elsen Jessie Franz Lori & Richard Futh Tami and Mathew Garrison David Glenn Jane Godfroy Jerry and Marie Graziano Susan and Michael Greis Lavonne M. Grenlie David & Kerry Grosse

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Steve & Robyn Sabella John & Linda Sapp Judy & Barry Sattell Ronald L. & Debra Schmidt Tregg Schwarz Lois Siebrecht Laura Skoff Pamm & Phil Steffen Carole Steiner Susan Steinman Dan & Patti Stotmeister Christine A. Strauss Chip & Joy Stringer Lois Tetzlaff Mary Krause Thiry Patrick & Audrey Thomas Brian & Karina Van Doren Judy Van Till William J Volkert Dr. Victoria & Mr. Michael Vruno Pete and Misty Graf Walsh **Anne Wandler** Mark & Patricia Westen Raymond & Kelly Wilson Deborah J. Woelfel Sandy & Paul Wysocki Dennis & Robin Zdroik Robert & Sandra Zodrow

THE PLATYPUS CIRCLE includes individuals, corporations, organizations and foundations who share our passion for conserving wildlife and endangered species, educating people about the importance of wildlife and the environment, and supporting the Milwaukee County Zoo. This list includes Platypus members as of Sept. 30, 2021.

Molson Coors ◆

### **PLATINUM** \$10,000 +

ACL Laboratories ◆ ★

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Canopies Events/Joan & Ken Hudak ★ Robert Dohmen Chris & Beth Eperjesy Sam & Carol Gengo Carole F. Houston ◆ Komatsu Mining Corp. Foundation ◆ Patti & Jack McKeithan Northwoods Fund ◆ NML Graphics ★ NorthShore Surgical Suites ★ Pearson Family Foundation Peck Foundation, Milwaukee Itd. ♦ Sensient Technologies ◆ Samuel Wann MD \* **WVRC** by Ethos Veterinary Health ★

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Paper Machinery Corporation ◆ Dr. John P & Anne Thomas Rick & Carol Treadwell West Bend Mutual Charitable Trust ◆ Sandra Zingler **Zurn Water Solutions** 

### GOLD \$2,500-\$4,999

Anonymous - 1

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PAK Technologies ◆ First Midwest Bank The Perlick Corporation ◆ PFlow Industries, Inc. Pick 'n Save / Metro Market Pine Haven Christian Home Poly First Packaging-A Division of ProAmpac Port Washington State Bank **Powers Memorial Library PremierBank** PricewaterhouseCoopers LLP ◆ Professional Services Group, Inc. Jim & Fran Proulx Margaret R. Puls **Ouest CE** R&R Insurance Services, Inc. ◆ Scott & Melinda Redlinaer Harold & Tamara Redman Kay Redmond Riverstone Counseling & Crisis Service **Roadrunner Transportation** Systems, Inc Sarah & Joe Rock Charles & Connie Roedel Ronald McDonald House Charities of Eastern Wisconsin, Inc. Russ Darrow Wauwatosa Kia Rick & Nickie Schmidt Schunk Carbon Technology, LLC Sendik's Food Markets/Balistreri Owned & Operated **Server Products** Janice M. Shulman Skyline Catering, Inc. Slinger Community Library Allison M. & Dale R. Smith Roger & Judy Smith Jonathan & Kristin Sohn South Milwaukee Middle School 7th Graders SRH St. Camillus Health System, Inc Standard Electric Supply Co. ◆ Steele Solutions (Rawson Street) Steinhafels Fred & Anne Stratton ◆ Studio Gear LLC SVA

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### Platypus



### SETION SETION

THE SERENGETI CIRCLE is our valued group of corporations, foundations and individuals that support the Milwaukee County Zoo and Zoological Society of Milwaukee through major gifts, grants and sponsorship of special events, traveling exhibits, education and conservation programs, and attractions at the \$2,500 level and above. List includes contributors that supported the Zoological Society with sponsorships and grants between Oct. 1, 2020, and Sept. 30, 2021.

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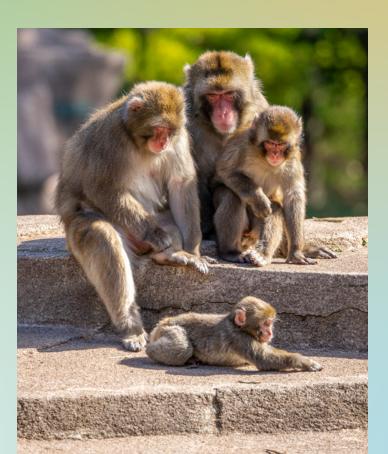
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Woodland Park Zoological

Society

**Ziegler Family Foundation** 



### **ZOOLOGICAL SOCIETY OF MILWAUKEE COUNTY**

**Annual Report Financial Results Consolidated with Subsidiary** 

**Per audited financials** 

### FY Oct. 1, 2020-Sept. 30. 2021 **SUPPORT & REVENUE EXPENSES MEMBERSHIP DUES DIRECT PROJECT COSTS** from all Zoo Pass and Platypus Circle members ...... \$6,069,938 **CONTRIBUTIONS** toward projects, specific programs and support. . . . . . . . . \$3,329,598 SPECIAL EVENTS/PROGRAMS/SPONSORSHIPS County Zoo, including expense of providing, promoting including animal sponsorship, Zoo Ball, education, Society and Zoo special events, and sponsorships......\$1,356,717 GRANTS ...... \$1,852,253 RESEARCH/CONSERVATION INVESTMENT INCOME - NET: \$2,259,457 GENERAL AND ADMINISTRATIVE AND OTHER **COST OF SUPPORT & REVENUE** (SUPPORT SERVICES) MEMBERSHIP DUES TOTAL COST OF SUPPORT AND EXPENSES ...... \$13,797,603 Expense of providing benefits to all Zoo Pass and Platypus Circle members ...... \$1,517,845 SPECIAL EVENTS/PROGRAMS Expense of providing and promoting Society special events/programs .....\$245,621 **4Z TOTAL COST OF SUPPORT & REVENUE**

Expenses relative to projects and specific programs	3,520,357
ZOO SUPPORT	
Direct cash and in-kind support to the Milwaukee	
County 700 including expanse of providing promoting	

### and supporting education, graphics, special-exhibit projects, and Zoo special events.....\$7,305,490

### Expenses relating to state, national and international programs supporting species preservation.....\$42,940

### Expenses relating to daily Society operations ............\$1,165,350 TOTAL EXPENSES ......\$12,034,137

### V Z Z

### **ZOO OPERATING EXPENSES & FINANCIALS**

REVENUES	2021 Adjusted Budget	2021 Actual	Variance ( ) = Deficit
Total Admissions	\$7,130,707	\$6,480,003	\$(650,704)
Parking	\$2,024,713	\$2,056,410	\$31,697
Dwelling & Picnic Rentals	\$355,500	\$144,820	\$(210,680)
Special Exhibit Admissions	\$300,552	\$186,731	\$(113,821)
Vending Machine Commissions	\$494,318	\$278,718	\$(215,600)
Strollers	\$105,000	\$123,268	\$18,268
Pony Rides	\$32,000	\$22,626	\$(9,374)
Carousel	\$254,000	\$289,029	\$35,029
SkyRide	\$178,389	\$78,357	\$(100,032)
Zip Line and Ropes Course	\$194,901	\$175,286	\$(19,615)
Society Memberships	\$3,356,554	\$3,267,162	\$(89,392)
Donations	\$213,022	\$164,432	\$(48,590)
Other Private Funding	\$56,000	\$56,000	\$-
Grant Revenue	\$6,358,373	\$6,358,373	\$-
Sponsorships	\$400,000	\$229,099	\$(170,901)
Miscellaneous Revenue	\$3,460,974	\$1,745,455	\$(1,715,519)
Sales Tax	\$(171,858)	\$(159,461)	\$12,397
TOTAL REVENUES	\$24,743,145	\$21,496,308	\$(3,246,837)
<b>EXPENDITURES</b>	2021 Adjusted Budget	2021 Actual	Variance ( ) = Deficit
Personnel Services	\$8,662,007	\$7,940,562	\$721,445
Contractural Services/ Commodities	\$8,023,181	\$5,490,716	\$2,532,465
Capital Outlay	\$6,909,950	\$407,622	\$6,502,328
Internal Service Charges	\$317,230	\$506,858	\$(189,628)
TOTAL EXPENDITURES	\$23,912,368	\$14,345,758	\$9,566,610
TAX LEVY	\$830,777	\$7,150,550	\$6,319,773
ATTENDANCE	1351500	1,092,122	(259,378)

<sup>\*</sup> In 2021, the Zoo received \$6.8M in Shuttered Venue Operators Grant funds from the Small Business Administration. These funds were allocated to salaries which in turn freed up funds to support the Zoo. Funds of \$6.2M were carried over into 2022 and for a more accurate fiscal presentation, 2021 revenues should be reduced by the \$6.2M.

# N Z Z Z

### RAILROAD TRUST FUND

REVENUES	2021 Adjusted Budget	2021 Actual	Variance ( ) = Deficit
Zoomobile Revenue	\$86,000	\$61,735	(\$24,265)
Miniature Train Revenue	\$747,952	\$798,579	\$50,627
Earnings on Investments	\$17,000	(\$3,389)	(\$20,389)
Donations and Reserve Contribution	\$129,000	\$437,943	\$308,943
Other Revenue	\$1,000	\$555,324	\$554,324
Sales Tax	(\$36,000)	(\$35,185)	\$815
TOTAL REVENUES	\$944,952	\$1,815,007	\$870,055

<b>EXPENDITURES</b>	2021 Adjusted Budget	2021 Actual	Variance ( ) = Deficit
Personnel Services	\$433,103	\$433,103	\$0
Contractual Services/ Commodities	\$392,243	\$311,473	\$80,770
Conservation Projects	\$30,500	\$32,624	(\$2,124)
Capital Outlay	\$103,419	\$19,587	\$83,832
Internal Service Charges	\$0	\$0	\$0
TOTAL EXPENDITURES	\$959,265	\$796,787	\$162,478
NET INCOME (LOSS)	\$(14,313)	\$1,018,220	\$1,032,533
Fund Balance January 1, 2021		\$1,352,011	
Net Income		\$1,018,220	
Fund Balance December 31, 2021		\$2,370,231	

<sup>\*</sup>In 2021, the Zoo received \$6.8 million in Shuttered Venue Operation Grant funds from the U.S. Small Buisness Administration, of which \$491,110 was recognized in the Train Trust Fund.

# O Z Z Z

### **SPECIMEN TRUST FUND**

REVENUES	2021 Adjusted Budget	2021 Actual	Variance ( ) = Deficit
Earnings on Investments	\$3,600	(\$491)	(\$4,091)
Animal Sales/Milk Sales	\$20,000	\$13,122	(\$6,878)
Giraffe Experience	\$31,970	\$31,970	\$0
Gifts & Donations	\$0	\$0	\$0
Other Miscellaneous Revenue	\$0	\$6,185	\$6,185
Reserve Contribution	\$0	\$0	\$0
TOTAL REVENUES	\$55,570	\$50,786	(\$4,784)

EXPENDITURES	2021 Adjusted Budget	2021 Actual	Variance ( ) = Deficit
Contractual Services/ Commodities	\$55,570	\$25,767	\$29,803
Internal Service Charges	\$0	\$0	\$0
TOTAL EXPENDITURES	\$55,570	\$25,767	\$29,803
NET INCOME (LOSS)	\$0	\$25,019	\$25,019
Fund Balance January 1, 2021		\$357,584	
Net Income		\$25,019	
Fund Balance December 31, 2021		\$382,603	

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### **CONSERVATION TRUST FUND**

REVENUES	2021 Adjusted Budget	2021 Actual	Variance ( ) = Deficit
Earnings on Investments	\$1,000	(\$743)	(\$1,743)
Giraffe Feedings	\$0	\$3,505	\$3,505
Vending Machine Commission	\$6,000	\$4,050	(\$1,950)
Conservation Contribution	\$65,000	\$104,146	\$39,146
Gifts & Donations	\$13,500	\$477,277	\$463,777
Other Miscellaneous Revenue	\$0	\$0	\$0
Reserve Contribution	\$13,000	\$0	(\$13,000)
TOTAL REVENUES	\$98,500	\$588,235	\$489,735
EXPENDITURES	2021 Adjusted Budget	2021 Actual	Variance ( ) = Deficit
Contractual Services/ Commodities	\$20,500	\$40,664	(\$20,164)
Conservation Projects	\$78,000	\$74,999	\$3,001
TOTAL EXPENDITURES	\$98,500	\$115,663	(\$17,163)
NET INCOME (LOSS)	\$0	\$472,572	\$472,572
Fund Balance January 1, 2021		\$116,872	
Net Income		\$472,572	
Fund Balance December 31, 2021		\$589,444	
ZOO TRUST FUNDS			
Fund Balance January 1, 2021		\$116,872	
Net Income		\$472,572	
Fund Balance December 31, 2021		\$589,444	

### THE ZOOLOGICAL SOCIETY BOARD

### **2021 BOARD OF DIRECTORS**

Janette Braverman Eric Christophersen Joe Frohna Tami Garrison Vice Chair Jodi Gibson President & CEO Peter Hammond **Margaret Harris** Nezih Hasanoglu Tanva Hines **Dustin Hinton** Kathy Hust **Emory Ireland Christine Irgens** Karen Peck Katz

John Kellerman

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### **2021 ASSOCIATE BOARD**

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Jim Olson, President

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Vedran Rimarcuk **Kevin Schalk** Kelly Sullivan Steven Szymanski Caitlin Tilley Chris Timm John Tokarz **Ed Treis** Melissa Will

### MILWAUKEE COUNTY EXECUTIVE

**David Crowley** 

### MILWAUKEE COUNTY BOARD CHAIRWOMAN

Marcelia Nicholson

### **BOARD OF SUPERVISORS**

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Eddie Cullen	15th District
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Jason Haas	14th District
Willie Johnson, Jr	13th District
Patti Logsdon	9th District
Felesia A. Martin	7th District
Sylvia Ortiz-Velez	12th District
Shawn Rolland	6th District
Steven Shea	8th District
Anthony Staskunas	17th District
Liz Sumner	lst District
Sequanna Taylor	2nd District
Sheldon Wasserman	
John F. Weishan, Jr	16th District

The Milwaukee County Zoo offers equal opportunities for employees and visitors alike.

EDITORS: Jennifer Diliberti-Shea and Katie Krecklow

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### County















